

Are you preparing for the Recovery Audit Contractor (RAC) Program?

HPro's expertise and product line goes well beyond customized consulting services. Our consulting faculty will prepare your staff for RAC-related planning, defense, and response.

- **RAC education for all audiences, including your medical staff, coding and billing specialists, and case managers.**
- **RAC audits** for coding and billing can identify high-risk areas and practices for your organization.

Our consulting faculty can help you put the right components in place for appeals readiness.

**Let our team join yours
for continued excellence.**

Ask us about:

- The Medicare Compliance Forum
- The RAC Report
- The RAC Ready Seal Program

Why turn to HPro?

HPro has a rich and unmatched reputation of more than two decades of excellence in healthcare regulatory research, analysis, and education.

Our noted team of regulatory specialists has trained thousands of healthcare professionals to play a pivotal role in meeting their organizations' compliance and revenue enhancement goals.

Visit

www.revenuecycleinstitute.com,

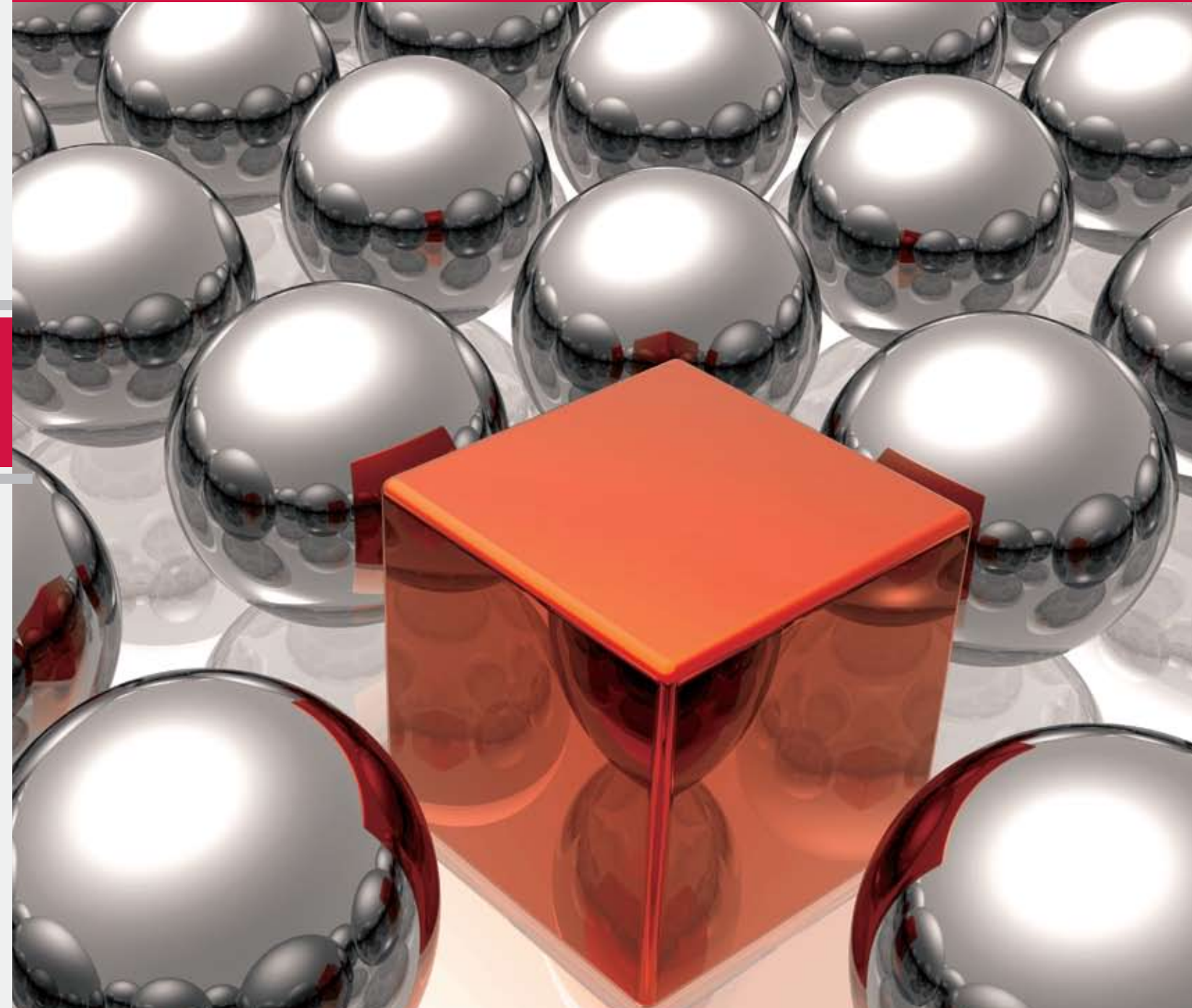
Call 877/233-8734 or

E-mail info@hcpro.com.

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Sometimes different is what it takes



The HCPro Difference

^{HC}Pro
**Revenue Cycle
Institute**




**It takes experience to
identify problem practices.**

It takes an educator to change them.

**Education, assessments and audits, and regulatory monitoring.
Services customized to your organization's unique needs.**

The Revenue Cycle Institute is a team of experts in healthcare reimbursement and regulation whose primary mission is to help your organization to identify risk, determine opportunities for improvement, and prepare and execute regulatory changes. We believe the cornerstone of effective change is successful education throughout your organization.

It's about . . .

-  **training** staff members to do the job the right way the first time.
-  **showing** staff members how to stay up to date on complex and changing regulations.
-  **customizing** the training for your unique needs.

**Visit www.revenuecycleinstitute.com
or call 877/233-8734**

Education for Change **Education Throughout Your Organization**

Identifying opportunities for improvement in your organization provides a chance to create change. But that's not actionable until you can communicate what you need. Get all members of your team on the same page so they can take full advantage of each other's competencies—armed with the information **The Revenue Cycle Institute** can provide.

- **Comprehensive boot camp training**
- **Live onsite training tailored to specific audiences**
- **Virtual education through: Web and audio conferencing, and online learning**
- **Tools and materials to help you implement ongoing training**
- **Training topics** include RAC defense, observation status, niche coding topics, physician advisor training, and intensive boot camp-style classroom training on coding (inpatient, outpatient, E/M) and Medicare regulations

These programs are available onsite at your organization or at conferences and seminars held across the country. The expert faculty is the foundation of a training and education program that is an industry standout.

Assessing for Opportunities **Audits and Assessments**

The best way to create strong practices for the future is to determine where your organization stands today. Match your particular needs and service lines with our expertise and let us help you to identify your top areas of risk and assess how and why the problems exist. Our expert advisors will then help you create a plan of attack for those identified areas and provide custom training based on the audit results to help reinforce that correct processes are followed.

- **Billing, reimbursement and chargemaster review**
- **Coding audits**
- **Evaluation and management audit and review**
- **Physician practice operations assessments**
- **RAC audits**

The Revenue Cycle Institute provides both onsite and remote audits and assessments to ensure coding accuracy and completeness, as well as compliance with federal and local coverage determinations.

Monitoring for Risk **Watchdog Advisory and Monitoring Services**

Providers and payers alike have to stay on top of a regulatory environment that is constantly evolving. You can accomplish that with alerts, analysis, and ongoing access to our consulting faculty. It's a powerful solution to the demands created by changes in reimbursement regulation.

- **Customized news feeds and alerts**
- **Virtual advisors to provide regulatory analysis**
- **Regularly scheduled teleconferences and Web conferences**
- **Online regulatory database**

The Revenue Cycle Institute team is already on it for you. We'll stay on top of the regulatory changes and provide expert insight and analysis so you can gauge impact to your organization. We'll tell you what you need to do to move forward today, how to look ahead to next month, next quarter, next year—as frequently as you need and want. Even better, we're on call to answer your questions—when you need to have them answered.